# International Management Studies

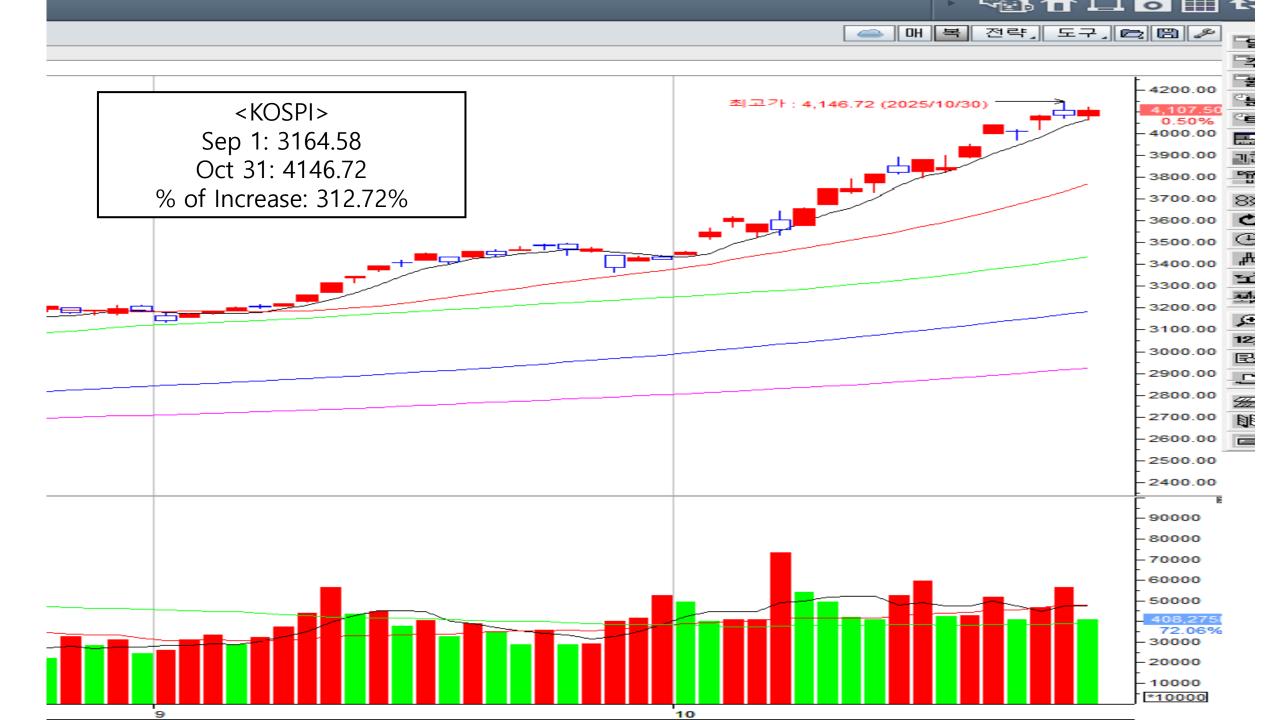
Class 9

November 6, 2025

## Contents

- I. Fundamental Approach (vs Technical Approach)(top-down approach vs bottom approach)
- II. Industry Analysis
- III. Company Analysis(Absolute Valuation vs Relative Valuation
- IV. Financial Statements and their Uses

## I. Fundamental Approach



## II. Industry Analysis



Bargaining Power

of Suppliers

Bargaining Power of Buyers

## III. Company Analysis

## IV. Absolute Valuation vs Relative Valuation

- 1. Absolute Valuation
- 2. Relative Valuation

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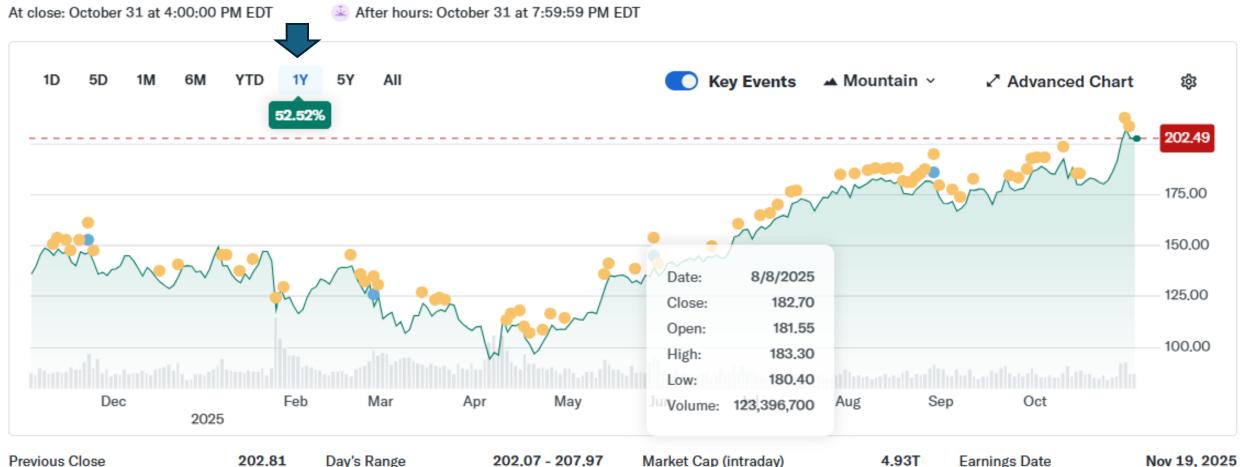
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Buy the Dip: 5 Al Stocks With Strong Growth Potential

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### 202.49 -0.32 (-0.16%) 202.62 +0.13 +(0.06%)



Previous Close	202.81	Day's Range	202.07 - 207.97	Market Cap (intraday)	4.93T	Earnings Date	Nov 19, 2025
Open	206.45	52 Week Range	86.62 - 212.19	Beta (5Y Monthly)	2.12	Forward Dividend & Yield	0.04 (0.02%)
Bid	202.21 x 100	Volume	175,662,659	PE Ratio (TTM)	57.85	Ex-Dividend Date	Sep 11, 2025
Ask	203.29 x 100	Avg. Volume	176,961,839	EPS (TTM)	3.50	1y Target Est	227.13

#### 1. Relative Valuation Method

#### Definition:

Relative valuation (also called *comparables* or *multiples-based valuation*) estimates a company's value by comparing it to similar companies or industry averages using financial ratios such as **P/E** (**Price-to-Earnings**), **P/B** (**Price-to-Book**), **EV/EBITDA**, or **P/S** (**Price-to-Sales**).

#### Example:

If Company A's P/E ratio is 15 and similar firms trade at an average P/E of 20, Company A might be considered **undervalued**.

#### Pros:

- Simple and fast Requires fewer assumptions and less complex modeling.
- Reflects current market sentiment Uses real-time market data, making it practical for investors.
- Useful for benchmarking Helps compare firms within the same industry.

#### Cons:

- X Dependent on market conditions Overvalued markets can make all stocks seem expensive.
- X Hard to find true comparables Firms may differ in size, growth, and risk.
- X Ignores intrinsic value Doesn't consider company fundamentals such as future cash flows.

#### 2. Absolute Valuation Method

#### **Definition:**

Absolute valuation estimates the **intrinsic value** of a company based on its own fundamentals, typically using models like **Discounted Cash Flow (DCF)**, **Dividend Discount Model (DDM)**, or **Residual Income Model**.

#### Example:

Using the DCF model, the value of a stock equals the **present value of its expected future cash flows** discounted by the cost of capital.

#### Pros:

- Focuses on fundamentals Based on future earnings, cash flow, and growth prospects.
- Independent of market mood More objective during bubbles or crashes.
- W Helpful for long-term investors Identifies intrinsic mispricing opportunities.

#### Cons:

- X Highly assumption-sensitive Small errors in growth rate or discount rate can change results
  drastically.
- X Data-intensive Requires forecasts, cost of capital, and reliable financial data.
- X Less effective for early-stage or unstable firms Difficult when cash flows are unpredictable.

## 3. Summary Comparison Table

Aspect	Relative Valuation	Absolute Valuation		
Basis	Market comparables	Intrinsic fundamentals		
Main Tools	P/E, EV/EBITDA, P/B ratios	DCF, DDM, Residual Income		
Speed	Fast and simple	Complex and time-consuming		
Key Inputs	Market multiples	Cash flows, growth, discount rate		
Market Dependence	High	Low		
Best Used For	Short-term, comparative analysis	Long-term, intrinsic valuation		
Main Weakness	Subject to market mispricing	Sensitive to assumptions		

## V. Financial Statements

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### 1. Balance Sheet (Statement of Financial Position)

#### Definition:

Shows a company's financial position **at a specific point in time** — what it owns (*assets*), what it owes (*liabilities*), and the owners' claim (*equity*).

#### Formula:

Assets = Liabilities + Stockholders' Equity

#### Uses:

- To understand the financial stability of a company.
- To assess whether a company can pay its debts (liquidity & solvency analysis).
- To compare financial structures across countries or industries.

#### Example:

- Samsung Electronics' balance sheet shows high fixed assets (factories, R&D centers) and strong
  equity, meaning it's financially stable.
- A shipping company in Denmark (like Maersk) may have large asset investments in ships and ports
  - typical in international logistics industries.

## THE Statement of financial positions)

AIFA Company Balance Sheet As of December 31, 20X1

#### Current Assets

Cash and Cash equivalents Short-term investments : FVTPL Accounts receivable Less allowance for doubtful account Contract assets Notes receivable Advances to customer Inventory (FG, WIP, Raw material) Prepaid expenses Property to be disposed of

#### Long-term Investments

Investment in securities (FVOCI, Amortized Land held for future plant site Investment in special funds (Bond sinking fund, Plant expansion fund)

#### Property, Plant and Equipment

f Land Building Equipment & machinery Right of Use Leasehold improvement Less: Accumulated depreciation

#### Intangible Assets

Goodwill Patents (net of amortization)

#### Other Assets

Non-current receivable Long-term prepaid expense Property for sale Cash surrender value Deferred tax asset

#### **Current Liabilities**

Accounts payable Contract liabilities Notes Payable Interest payable Salaries payable Income tax payable Advances from customers Unearned-revenue Current portion of Long-term debt

#### Non-current Liabilities

Bonds payable (or N/P) Plus: Unamortized premium Less: Unamortized discount on to Deferred tax liability Lease Obligation Accrued pension cost Accrued warranty

#### Stockholders' Equity Capital stock

Preferred stock Common stock

#### Additional paid-in capital

From P/S From C/S From T/S From stock option From stock warrant

#### Retained earnings

Appropriated Unappropriated

Accumulated other comprehensive income Treasury stock at cost

### 2. Income Statement (Profit and Loss Statement)

#### Definition:

Summarizes the **revenues and expenses** during a specific period, showing whether the company made a **profit or loss**.

#### Formula:

Net Income = Revenues - Expenses

#### Uses:

- To evaluate profitability and efficiency of operations.
- To compare performance across markets (for example, Asia vs. Europe).
- To analyze the effects of trade conditions or exchange rate fluctuations.

#### Example:

- Hyundai Motor Company reports sales from exports to North America and Europe exchange rate
  changes affect its profit.
- Apple Inc.'s income statement reveals how international markets contribute to total revenue.

Sincie-step municipier step AJFA Company Income Statement For the year ended December 31, 20X1 Revenues Sales Sales Other revenue & gains Cost of goods sold Gross profit Total revenue Operating expense : Expenses Selling expenses Cost of goods sold Administrative expenses Selling expenses Operating Income Administrative expenses Other expenses & loss Other revenue & gains Provision for income taxes Other expenses & loss Total expense Provision for income taxes Income from continuing Operations Current Deferred Income from continuing operations Discontinued operations :

Gt from operations of discontinued division, including loss on disposal

Get income

<Earnings per share>

locome from continuing operations

Discontinued operations (net of tax)

Net income

## NVIDIA Corporation and Subsidiaries Condensed Consolidated Balance Sheets (In millions) (Unaudited)

	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
		Jul 27, 2025	Jan 26, 2025
Assets			
Current assets:			
Cash and cash equivalents	\$	11,639	
Marketable securities		45,152	34,621
Accounts receivable, net		27,808	23,065
Inventories		14,962	10,080
Prepaid expenses and other current assets		2,658	3,771
Total current assets		102,219	80,126
Property and equipment, net		9,141	6,283
Operating lease assets		2,084	1,793
Operating lease assets Goodwill		5,755	5,188
Intangible assets, net		755	807
Deferred income tax assets		13,570	10,979
Other assets		7,216	6,425
Total assets	\$	140,740	\$ 111,601
Liabilities and Shareholders' Equity			
Current liabilities:			
Accounts payable	\$	9,064	\$ 6,310
Accrued and other current liabilities	•	15,193	11,737
Total current liabilities		24,257	18,047
Long-term debt		8,466	8,463
Long-term operating lease liabilities		1,831	1,519
Other long-term liabilities		6,055	4,245
Total liabilities		40,609	32,274
Commitments and contingencies - see Note 11			İ
Shareholders' equity:			
Preferred stock		_	_
Common stock		24	24
Additional paid-in capital		11,200	11,237
Accumulated other comprehensive income		170	28
Retained earnings		88,737	68,038
Total shareholders' equity		100,131	79,327
	A		

140,740

111,601

Total liabilities and shareholders' equity

### 3. Statement of Cash Flows

#### Definition:

Shows how cash is generated and used in operating, investing, and financing activities.

#### Three Sections:

- 1. Operating Activities Cash from daily business operations.
- Investing Activities Cash used to buy/sell assets or investments.
- 3. Financing Activities Cash received or paid for debt, stock, or dividends.

#### Uses:

- To see whether a company generates real cash from its core business.
- To evaluate liquidity and capital management, crucial for trade financing and investment.

#### Example:

- Coca-Cola generates strong operating cash flow from global beverage sales.
- POSCO International may invest cash in overseas factories (investing activities) and raise loans from global banks (financing activities).

#### NVIDIA Corporation and Subsidiaries Condensed Consolidated Statements of Cash Flows (In millions) (Unaudited)

		Six Months Ended		
	Ju	1 27, 2025	Jul 28, 2024	
Cash flows from operating activities:				
Net income	\$	45,197 \$	31,480	
Adjustments to reconcile net income to net cash provided by operating activities:				
Stock-based compensation expense		3,099	2,164	
Depreciation and amortization		1,280	843	
Deferred income taxes		(2,160)	(3,276)	
Gains on non-marketable equity securities and publicly-held equity securities, net		(2,073)	(264)	
Other		(196)	(288)	
Changes in operating assets and liabilities, net of acquisitions:				
Accounts receivable		(4,743)	(4,133)	
Inventories		(4,880)	(1,380)	
Prepaid expenses and other assets		946	(12)	
Accounts payable		2,255	801	
Accrued and other current liabilities		3,075	3,314	
Other long-term liabilities		979	584	
Net cash provided by operating activities		42,779	29,833	
Cash flows from investing activities:				
Proceeds from maturities of marketable securities		6,252	8,098	
Proceeds from sales of marketable securities		487	164	
Proceeds from sales of non-marketable equity securities		70	105	
Purchases of marketable securities		(14,358)	(15,047)	
Purchases related to property and equipment and intangible assets		(3,122)	(1,346)	
Purchases of non-marketable equity securities		(995)	(534)	
Acquisitions, net of cash acquired		(677)	(317)	
Net cash used in investing activities		(12,343)	(8,877)	
Cash flows from financing activities:				
Proceeds related to employee stock plans		370	285	
Payments related to repurchases of common stock		(23,815)	(14,898)	
Payments related to employee stock plan taxes		(3,380)	(3,389)	
Dividends paid		(488)	(344)	
Principal payments on property and equipment and intangible assets		(73)	(69)	
Repayment of debt			(1,250)	
Net cash used in financing activities		(27,386)	(19,665)	
Change in cash and cash equivalents		3,050	1,291	
Cash and cash equivalents at beginning of period		8,589	7,280	
Cash and cash equivalents at end of period	\$	11,639 \$	8,571	
Supplemental disclosure of cash flow information:	¥		5,512	
Cash paid for income taxes, net	A	8,451 \$	7,449	



### 4. Statement of Changes in Equity

#### Definition:

Explains how the owners' equity changed during the period (e.g., new shares issued, retained earnings, dividends).

#### Uses:

- To track how much profit is retained vs. paid as dividends.
- To understand changes in ownership and capital structure especially important in joint ventures
  or multinational subsidiaries.

### Example:

- LG Chem issues new shares to finance overseas battery plants, increasing equity.
- Toyota retains a portion of profit each year to expand R&D in hybrid technology.

### NVIDIA Corporation and Subsidiaries Condensed Consolidated Statements of Shareholders' Equity (Unaudited)

	Common SI Outstandi	tock ing		Accumulated Other Comprehensive Income		
	Shares	Amount	Additional Paid-in Capital	(Loss)	Retained Earnings	Total Shareholders' Equity
(In millions, except per share data)					•	
Balances as of Apr 27, 2025	24,388 \$	24	\$ 11,475	\$ 186	\$ 72,158	\$ 83,843
Net income	-	-	-	-	26,422	26,422
Other comprehensive loss	-	-	-	(16)		(16)
Issuance of common stock	39	-	-	-	-	-
Tax withholding related to common stock	(13)	-	(1,848)		-	(1,848)
Shares repurchased	(67)	-	(59)	-	(9,599)	(9,658)
Cash dividends declared and paid (\$0.01 per common share)	-	-	-	-	(244)	(244)
Stock-based compensation	_	-	1,632	_		1,632
Balances as of Jul 27, 2025	24,347 \$	24	\$ 11,200	\$ 170	\$ 88,737	\$ 100,131
Balances as of Apr 28, 2024	24,598 \$	25	\$ 12,628	\$ (109)	\$ 36,598	\$ 49,142
Net income	-	-	-	-	16,599	16,599
Other comprehensive income	-	-	-	165	-	165
Issuance of common stock	38	-	-	-	-	-
Tax withholding related to common stock	(11)	-	(1,637)	-	-	(1,637)
Shares repurchased	(63)	-	(38)	-	(6,990)	(7,028)
Cash dividends declared and paid (\$0.01 per common share)	-	-	-	-	(246)	(246)
Stock-based compensation		-	1,162	-		1,162
Balances as of Jul 28, 2024	24,562 \$	25	\$ 12,115	\$ 56	\$ 45,961	\$ 58,157

## Why It Matters in International Trade

- Credit Evaluation: Foreign buyers and suppliers check these statements before extending trade credit.
- Investment Decisions: Global investors compare firms using IFRS-based financial statements.
- Risk Analysis: Exporters and importers assess currency and market risks using income and cash
  flow data.
- Trade Policy Impact: Tariffs or exchange rate changes directly affect profitability and assets.